

Profile key Attributes:

- ⇒ Over 28 years of experience- in Financial Management/ Costing/ MIS/ Taxation- Direct and Indirect in manufacturing sector in Nepal/ Bangladesh/India.
- ⇒ Working exposure in Indian FMCG Major Dabur in Bangladesh for 1.5 years, 22 years in Nepal in various Manufacturing industries spanning over Pharma Major Hoechst, Spinning Mill Of 60000 plus spindles / Jute mill of over 80 tad capacity, Composite Cement Mill of 3.5 Lacs Tons pa, Multi Location/ Multi Product steel product manufacturer in Kolkata having capacity of 4 lac tap.
- ⇒ IFRS/ NFRS Conversion of Financial Statement in Nepal(First Time Adoption)
- ⇒ Core Job profile handled during last 28 years: Financial Management, Budget formulation & Controlling, , Product Costing and Profitability, Direct and Indirect Taxation- Planning & Assessment, Periodic comprehensive MIS covering Operations/ Finance/ financial performance, Project Finance from Banks, IFRS compliant Financial Statement, System Review and Improvements, STATUTORY AUDITS in Nepal of Multinational manufacturing Companies spanning over Cement, Steel, Paints, Jute, Spinning Mill etc., Life and Non-Life Insurance, Hospitality and Hospitals, DUE DILIGENCE
- ⇒ Core Job Profile in Immediately last Assignment- IFRS/ NFRS Consultancy for MNCs. Corporates, Insurance and Financial Institutions, Manufacturing companies,
- ⇒ Due Diligence, Statutory Audit, Management Audit, Special Purpose Review

Key Professional Achievements during job period of 28 plus years

Significant Contributions/Achievements:

1. Reduced inventory carrying cost by effective monitoring of inventory/ production rationalisation
2. Comprehensive and Analytical MIS on time
3. Implementation/ Customisation of ERP like SAP/ Tally/ Swastik/ Fact
4. Constant pressure on operations team to reduce non-moving/ Slow Moving inventories resulting into substantial saving in cost of working capital
- 5.
6. Working Capital rationalization and Optimization,
7. SAP Implementation in Dabur Bangladesh in 2 months/ New Module (PM) Plant Maintenance Implementation as well as customisation of existing module to capture more relevant data for MIS and analysis
8. Cost Reduction initiatives
9. Successfully implemented IFRS/ NFRS adoption for Manufacturing/ Insurance and Finance Companies – plus 30 Companies including Insurance, Finance, MNC Manufacturing companies, Hospitals, Hotels in immediately last assignment,
Due diligence of Industries/ businesses for Acquisition/ Sale,
Management / Internal Audit of insurance/ manufacturing companies/ Supervised local tax compliance of MNCs of India in Nepal- L&T, Siemens/ Wipro/ Tita Gadh Wagons/ GE Power etc.

Major Clients list handled by me in Audit firm:

Sly No	Clients Name	Professional Assignments handled
1	Coca Cola Nepal (Bottlers Nepal Limited)	Statutory Audit of 3 years- 2017-18/2018-19/2019-20 IFRS Conversion assignments- 2018 and 2019 Calendar year for parent company
2	Berger Paints	Statutory Audit of 3 years- 2017-18/2018-19/2019-20/2020-21- NFRS Conversion assignments- First Time adoption 2018-19
3	Kansai Nerolac Paints	Statutory Audit of 3 years- 2017-18/2018-19/2019-20- NFRS Conversion assignments- First Time adoption 2018-19
4	Hyatt Regency Hotel	NFRS Conversion Assignment- 2018-19/ Internal Audit of 3 years/ Statutory Balance sheet review 3 years
5	Hotel Yak and Yeti	NFRS Conversion Assignment- 2018-19/ Internal Audit of 3 years/ Statutory Balance sheet review 3 years

6	LIC Nepal Limited (Subsidiary of LIC India)	NFRS Conversion Assignment- 2018-19
7	Manipal Hospitals and Education Group- Nepal	NFRS Conversion Assignment- 2018-19/ Statutory Audit 5 years
8	Mainawati Steel/ Kamla Rolling Mills- 2 Units	NFRS Conversion Assignment- 2018-19/- stat audit 20-21/21-22
9	Dish Home media Group	IFRS Conversion- 2019/2020 Calendar year
10	Non-Life Insurance Companies of Nepal (4 in numbers)	NFRS Conversion- 2019/2020-20-21 and 21-22 Calendar year/ Statutory Audit
11	Life Insurance Companies- 3 Companies	NFRS Conversion- 2019/2020,20-21 and 21-02 Calendar year/ Statutory Audit
12	Casino/ Hotel/ Hospital/ Medicine Company/ DTH Companies	Due Diligence Assignment from Buyer perspective
13	Hongshi Cement (Largest Cement Plant of Nepal)	NFRS Conversion Assignment- 2018-19/ Statutory Audit 3 years
14	Arghakhachi Cement/ Ghorahi Cement- Fully Integrated Cement Plants	NFRS Conversion Assignment- 2018-19/ Statutory Audit 4 years
15	Siemens/ L&T/ GE/ Titagadh Wagons	PE tax Compliances/ statutory audit assignments in Nepal
16	Sutlej Jal Vidyut Nigam Limited- Nepal- Largest Hydro Power Project in Nepal	Statutory Audit- 2019-20/20-21
17	Nepal Rastra Bank (Central Bank of Nepal)	NFRS Review of Financial Statement of 2019-20

Job History/ Major Job Profile and Achievements

1. Chief Finance Officer: Gaurishankar Cement Pvt Limited (Nepal)

Participated in arranging Syndicated Loan financing of above NPR 7 billion for the project, **Logistic and Commercial management for the company during project phase**, Compliances of all the applicable taxes- Vat/ Income Tax/ Company Act
Negotiation of Machineries, Civil and Mechanical Contractors for the project along with regular finance and accounts functions with 6 associates in accounts and commercial
Getting Periodic investment review by consortium appointed auditors
Bridge Gap loan arrangement from consortium bank members
Monitoring of project cost vis a vis budget agreed with lenders
Project cost management to arrange maximum funding from bankers
Overseeing merger of three grinding units of shareholders (One time assignment)

2. Director- Audit and Assurance for Crowe Nepal (Amongst top 3 firms in Nepal, Chartered Accountants- BK Agrawal and Company Firm being member of world's 8th largest CA firm network of Crowe Global

From November 2016 Onwards till Mid-June,2022

Director- Leading the team of 12 CAs and approx. 30 audit managers and assistants to carry out Assurance/ IFRS& NFRS implementation/ Due Diligence/ System Review/ Management Audit/ Statutory Audit assignments

Job Profile--Leading IFRS/ NFRS Conversion/ Compliance assignment of Multinational Manufacturing Companies, Leading Manufacturing Companies in Cement/ Hydro Power/Iron and Steel, Hospitality (5 Star Hotels) / Aviation/ Life and Non- Life Insurance Companies, Media and Entertainment etc./ Due Diligence Assignment/ Financial System Review from Investors' perspective, Statutory Audits of Multinational Manufacturing companies in Nepal

3. Company—BMW Industries Limited, 119 Park Street, White House, 3rd Floor, Kolkata 700016 About the Company ----(Multi Plants manufacturing) for Tata Steel and Sail's Bokaro Plant- Having annual capacity utilisation of around 4 lac tons.

From August 2013 to October 2016

This company is having 6 manufacturing facilities at 5 locations in West Bengal and Jharkhand, an EPA for Tata Steel and SAIL Limited, hence more than 95% of infrastructure is earmarked for both these customers where basic raw material is provided by customer itself, no marketing activity of company of its own Plants operating at 4 Lacs tpa output in Long/ Flat/ Steel Tube products

Position: GM Finance, Commercial

Reporting to Chairman and two MDs

Core Functionality and Responsibility-

1. Track Production cost Vis a Vis Budget and Industry benchmark
2. Operational Contribution analysis- across homogenous production facilities of the group
3. Internal Audit of Corporate accounts
4. Indirect Tax Compliances
5. Dealing with Banks for financing- working and Project
6. Monitoring and analysis of Slow/ non-moving inventory
7. Production efficiency with respect to Core consumables/ Fuel/ Packing Material cost
8. Plant downtime analysis
9. Supervision of monthly financials and Annual Statutory Accounts
10. ERP Modification and customisation to capture production efficiency, Inventory and plant commercials including indirect taxes

4. Chief Finance Officer: Arghakhachi Cement Pvt Limited (From Dec 2010 to July 2013)

Core Functionality:

1. Financial management and Accounting
2. Product costing
3. Monthly MIS
4. Working Capital loan management
5. Overseeing Procurement of Limestone and other Chemicals/ Consumables/ Spares
6. ERP Implementation (Localised developed Swastik ERP)
7. Project Financing for Expansion
8. Direct Tax Assessment

5. Financial Controller & Company Secretary with Dabur Bangladesh, Legal Entity styled as Asian Consumer Care Pvt Limited (July 2009 to Nov 2010)

Job Profile consisting of financial management/MIS and financial reporting as per Bangladesh Rules and Indian GAAP for consolidation with Parent company books/ costing/ product pricing/ Banking relationship/ Taxation- Direct / Indirect/ HR Handling/ Commercial functions like handling of renewal of old licenses new license issuance/ work permit of expatriates/ Import handling/ Core member of SAP Implementation

Reporting to: Group CFO, Dabur India

6. GM Finance and Accounts with Shree Raghupati Jute Mills Limited, Nepal from 16th May, 2006 to 10th June, 2009

Core Functionality

1. Commercial control of purchases of Raw Material/ Stores and Spares
2. Product costing and margin analysis
3. Monthly comprehensive MIS consisting of Operation/ Finance
4. Banking Liaison for working Capital loan
5. Tax Assessment

Reporting to Managing Director of the Organisation

Other Job Assignments:

7. Finance head in Pharma Companies in Nepal for more than 7 years from 1998-2005, companies being Pharma Major HMR (Currently Sanofi India Limited) and SR Drug Laboratories Pvt Limited in Nepal
8. Finance Manager in a Spinning Mill of 50000 spindles Capacity in Nepal for 2 years from May 1996- April 1998.
9. Accounts Manager in a Food Processing company- Fast Foods Nepal Pvt Limited-(June 1995- March 1996)

Educational & Professional Qualifications:

- ⇔ Chartered Accountancy from the Institute of Chartered Accountants of India (1998 ACA).
- ⇔ Bachelor of Commerce (Honours) from Bihar, India (1989) Result came in 1991- First class

- ⇔ Class X- Bihar HSB- 1984- First class
- ⇔ Qualified as ICAI conducted IFRS Certification course in March 2012
- ⇔ Training exposure of more than 300 hours in Accounting, Taxation, audit related seminars of ICAI/ ICAN

Other Significant Skills, Activities & Achievements:

- ⇔ Adequate functional exposure to ERP packages including SAP/Tally/ Fact/ Swastik, a locally developed ERP in Nepal and proficient in computer applications including MS office Applications required for financial accounting/ MIS.

Personal Details:

Date of Birth : 29th January 1969
Marital Status : Married,
Child/ Children : A single girl child aged 25 years
Wife : Housewife
Passport : Indian Passport Valid Up to 31-03-2031
Car Driving License : Valid till 2029 (Indian License) and till August 2021 Nepalese License
Language Proficiency: English & Hindi – All Level; (Bengali– Speaking/ Reading only), Nepali (All level)
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